

What is the Resume and Internship Hub?

To further meet Investnet Institute on Campus' (EIOC) mission of bridging the gap between higher education and the asset and wealth management industry, we took our program beyond the courses and training we offer and added a Resume and Internship Hub.

By putting our vetted, trained candidates in the hands of hiring managers, we can better serve the Financial Services community and make their resumes and experience easier for employers to find.

How does it work?

Once students have completed the Investnet Institute on Campus program, they are encouraged to take advantage of this opportunity and to participate in the Resume and Internship Hub, simply by submitting their current resume.

An Investnet Institute On Campus administrator will act as a concierge between the employer and potential candidates to further vet candidates, understand the specific needs for the open role, and provide feedback to both the employer and candidates.

After narrowing down potential candidates to those who would be most successful in the position, the EIOC administrator provides the employer with a list of possible candidates to further interview. Hiring managers receive start to finish assistance in locating an employee ready to provide value on day one of employment, significantly reducing costs for recruiting, HR, and on-boarding.

How the process works—a case study

The Need: A wealth RIA based out of the Washington DC area, with assets under management in the multi-hundreds of millions, seeks to bring aboard an EIOC student as a summer intern. The internship will require the student to either be from the DC beltway and/or have family in the area who he or she can live with throughout the duration of the internship.

The Search: EIOC scans through hundreds of student profiles and identifies 83 students who fit the specific criteria of the role and validates that their areas of interest align with the scope of the role.

The Screening: EIOC contacts 83 students, and 20 students respond to the opportunity and requirements. Out of the 20 students that are qualified, of which 10 students show serious initial interest and have real ties to the DC area. Ultimately, 4 students are officially presented to the client.

The Introduction: Three weeks transpire with multiple client/candidate interviews by phone and multiple client/candidate feedback exchanges with EIOC. The client identifies 2 finalists from the grouping and conducts virtual interviews with them.

The Hiring: A final decision is made, and EIOC presents and closes the offer/opportunity with the student.

SUCCESS!

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